Fargo-Moorhead Metro Area Diversion Project P3

Industry Day Presentation

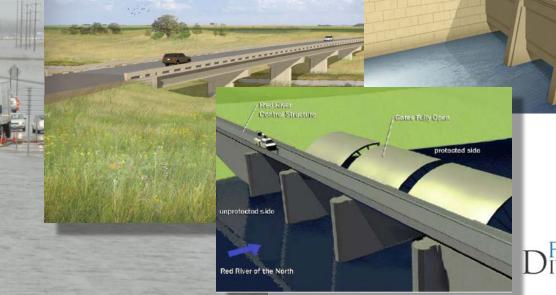
June 7, 2016



Presentation Agenda

- Background, Flood History, and Project Need
- USACE Perspective and Gated Inlet Structure Project
- Financial Plan Overview
- Project Features and Operations
- Enabling Agreements
- P3 Procurement Process

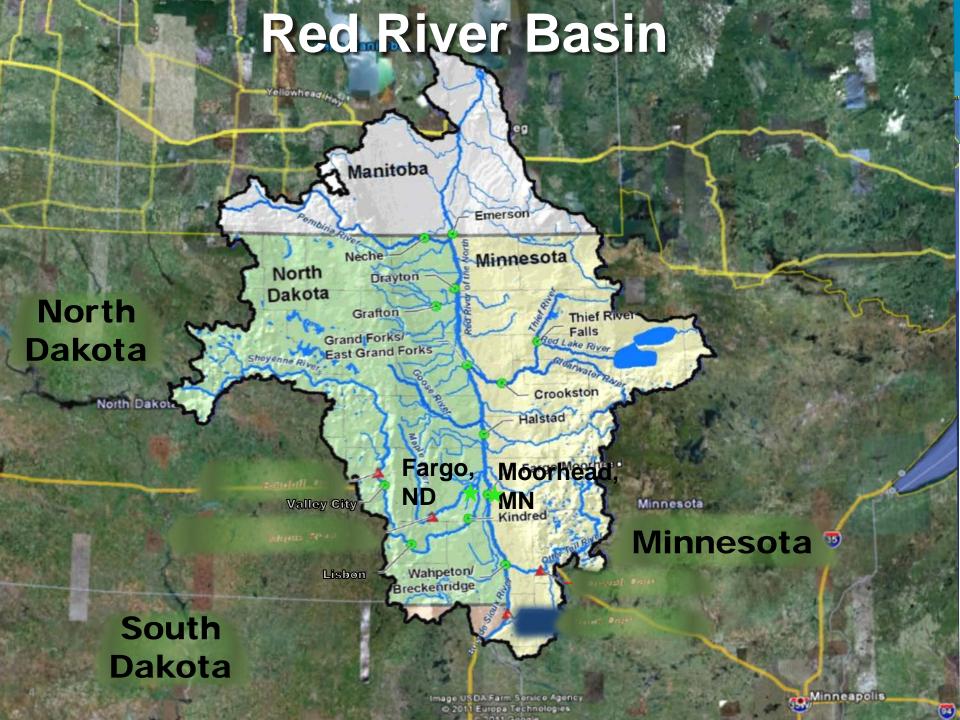






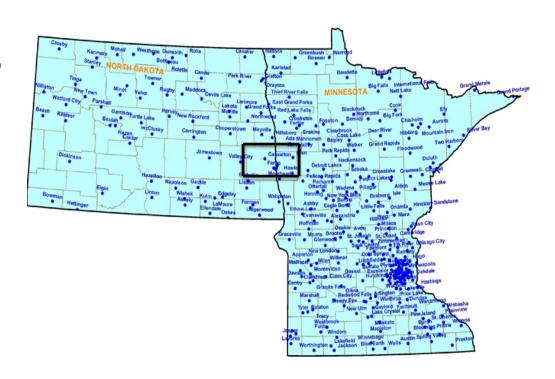
Background, Flood History &

Project Need



Who is the Diversion Authority?

- Diversion Authority (DA)
 - Fargo, North Dakota
 - Cass County, North Dakota
 - Cass County Joint Water Resource District (North Dakota)
 - Moorhead, Minnesota
 - Clay County, Minnesota





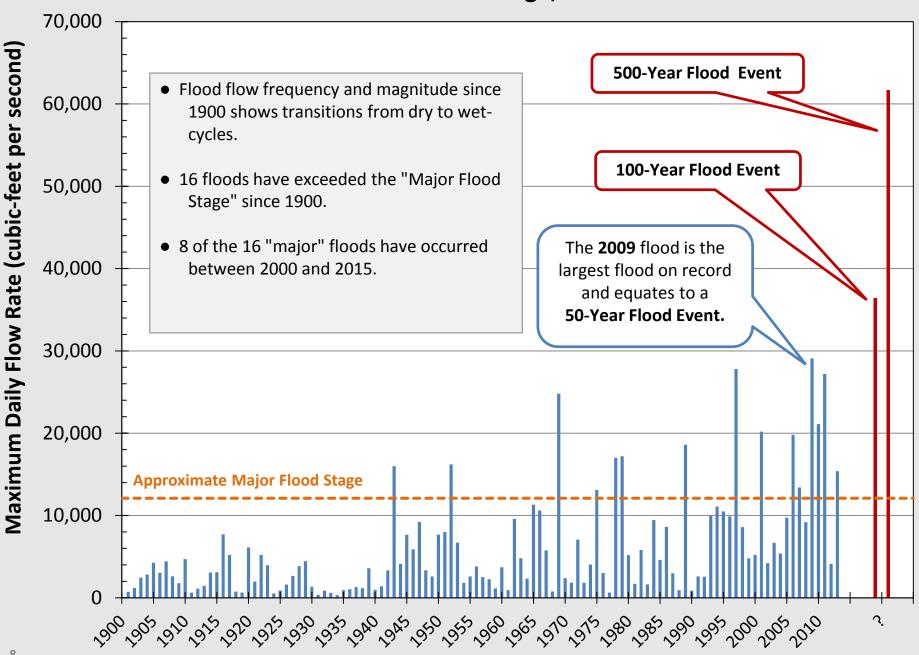
Water Everywhere



Transportation Challenges

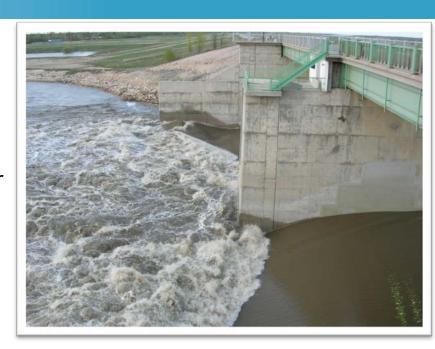


Red River of the North at Fargo, North Dakota



Diversion Projects Have Proven Success

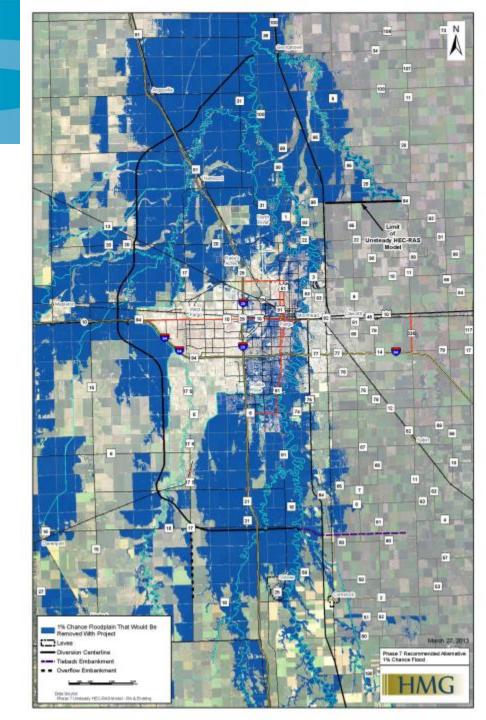
- Red River Diversion Project in Winnipeg in place since 1969
 - Was recently expanded from 90-year flood protection to 700-year flood protection
 - Has operated more than 20 times since its completion
 - Has prevented \$32 billion in flood damages





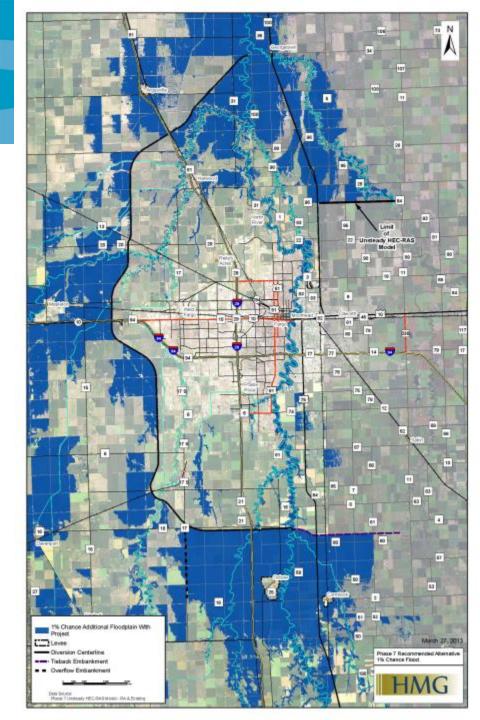
FM Area Flooding Without The Diversion (100-year)

Blue = Existing 100-year Floodplain (USACE)



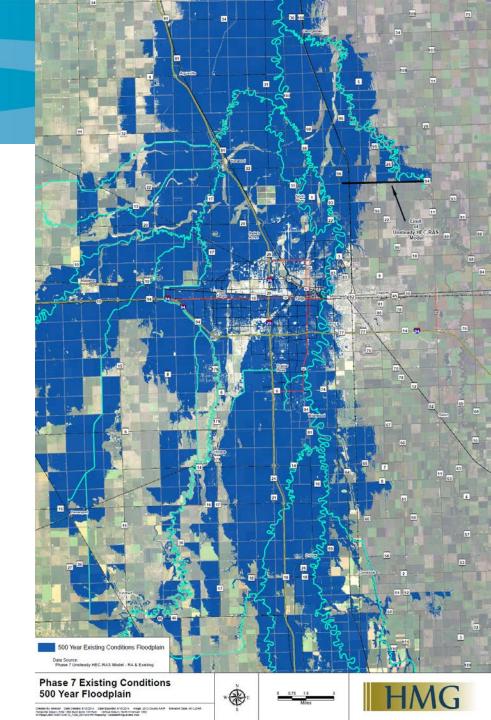
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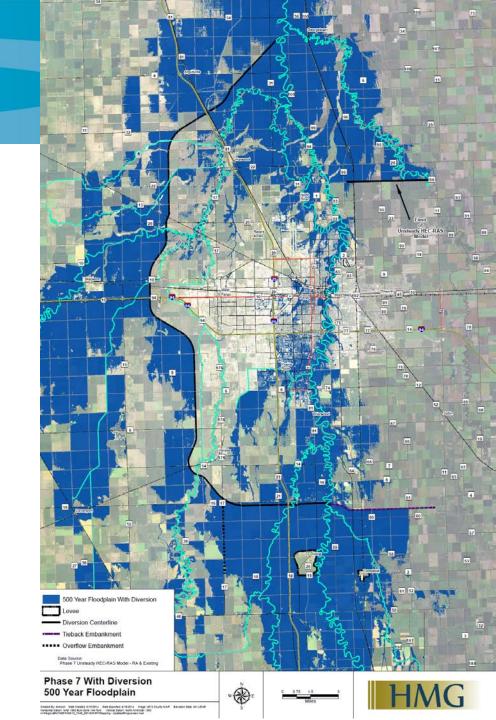
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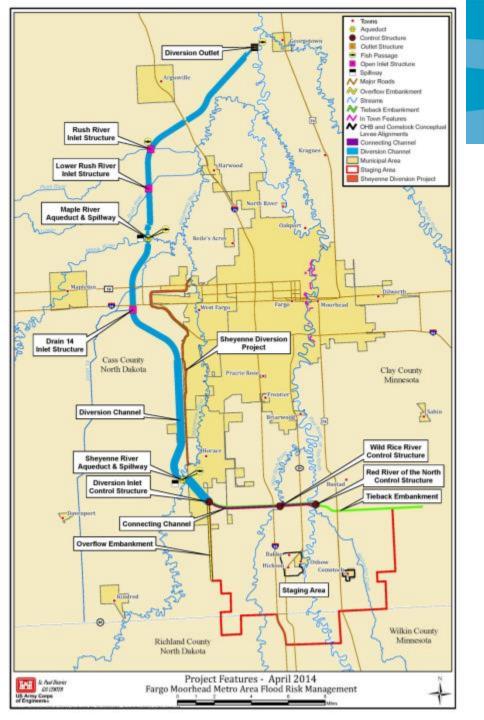
FM Area Flooding With The Diversion (500-year)

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Path to Federal Appropriation and New Start

- July 2011 Feasibility Report and Federal EIS Completed
- December 2011 USACE Chief's Report signed
- March 28, 2012 Office of Management & Budget clearance
- April 3, 2012 Record of Decision (ROD) signed
- April 2012 Forwarded to Congress for Congressional authorization for construction
- **▶ June 2014** Authorized for construction in WRRDA 2014
- February 2015 F-M Diversion named as USACE P3 Demonstration Project
- ▶ February 2016 Received USACE "New Start" and appropriation

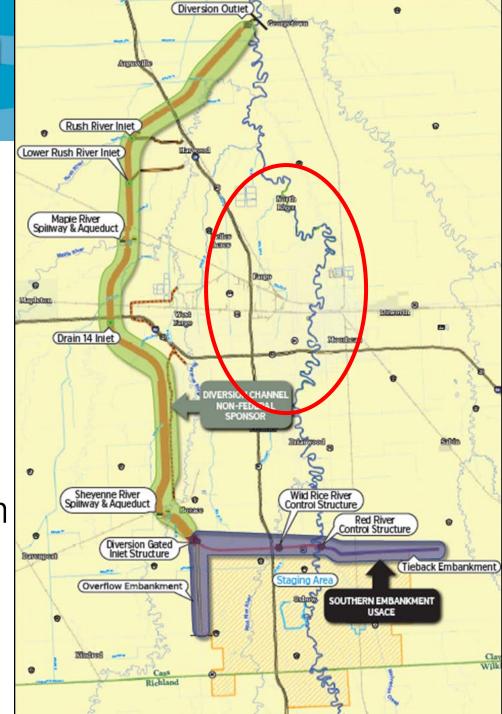


FM Metro Area Diversion Project

- Federally Authorized Project
- Inlet north of Oxbow, ND
- Outlet near Georgetown, MN
- 1,600-foot wide Diversion Channel in ND with 150,000 acre-feet of Upstream Staging
- Provides 100-year Flood Risk Protection
- Extreme Events are Flood Fightable

FM Metro Flood Protection Projects

- Projects Complementary to Diversion Authority Projects
 - City of Fargo
 - Mitigation Projects
 - County-wide Projects
- Included in the Financial Plan
- Not part of today's presentation



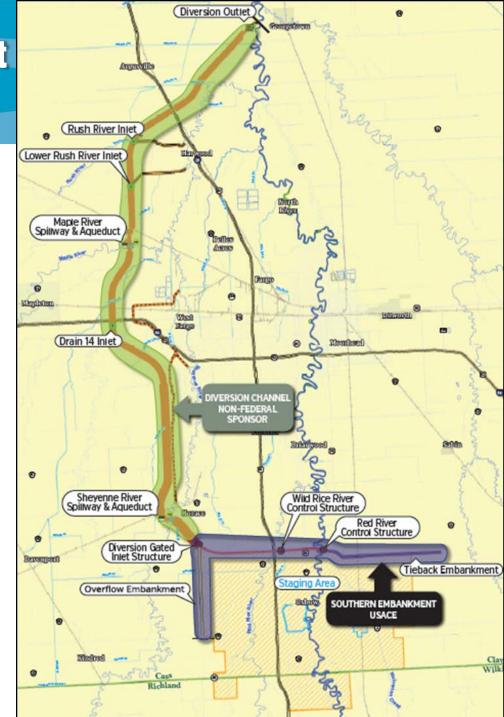
FM Metro Area Diversion Split Delivery

Non-Federal Sponsors

Diversion Channel and Associated Infrastructure

USACE

Southern Embankment and Associated Infrastructure, and Mitigation



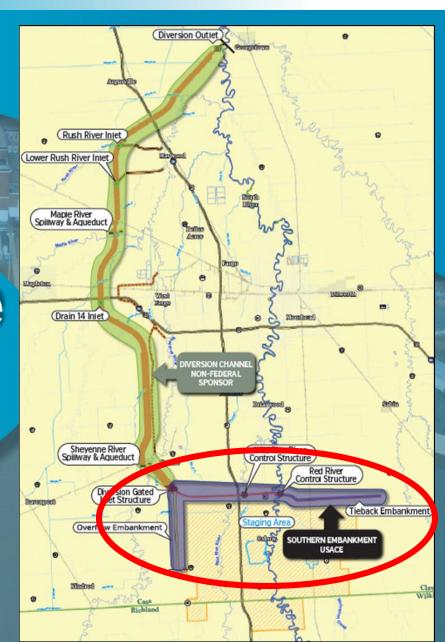
FM Metro Area Flood Protection Includes Multiple Delivery Models

- City of Fargo
 - Flood projects using traditional design-bid-build
- Diversion Authority
 - Diversion Channel & Associated Infrastructure (DCAI) using a Public Private Partnership (P3) delivery model
 - Traditional design-bid-build for some construction
 - County Road 16/17 project (physical interface with P3)
 - Other project elements, including land acquisition
- U.S. Army Corps
 - Southern Embankment using traditional design-bid-build





USACE Perspective and Delivery of SEAI





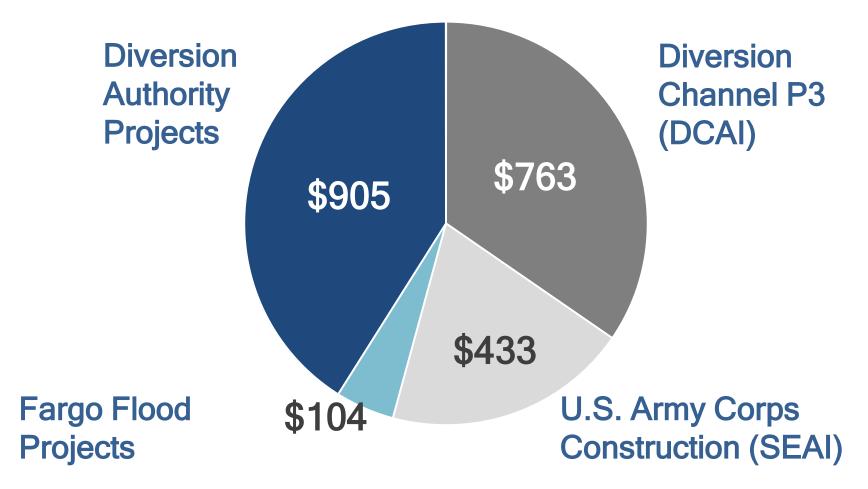
Financial Plan Overview

Key features:

- Multiple financing tools, including a mix of public and private financing to achieve a robust and cost-effective financial profile and risk transfer
 - P3 financing to enhance project delivery
- Long-term extension of existing sales taxes at current rates (subject to voter approval in November 2016)
 - Sales Tax Revenues will be used towards long-term public debt, PAYGO during construction, and Availability Payments to the P3 Developer
- Availability of special assessment mechanism through an Improvement District is a key credit enhancement
 - No special assessments are anticipated to be required under the current plan of finance



Financial Plan Includes Diversion Authority and Fargo Flood Projects Totaling \$2.2B





Sources of Funding and Financing

- Federal Funding
 - \$450 million (2015\$) to fund USACE portion of the Project, escalating to year-of-expenditure per PPA
- State Funding
 - \$450 million from North Dakota for DA projects (committed)
 - \$120 million from North Dakota for In-Town Projects (committed)
 - \$43 million from Minnesota (to be requested)
- Sales Tax Revenues
 - 1¾ cent sales taxes allocated to FM Metro Flood Protection
 - Covers all PAYGO and debt service requirements
- Improvement District
 - Authorization of up to \$725 million in Improvement District assessments in the event of revenue shortfall
 - Secures Improvement Bonds and Availability Payments



Financial Plan Uses Existing City of Fargo and Cass County Sales Taxes

	City of Fargo						Cass Co.*
	1 ¢				½ ¢	½ ¢	½ ¢
Expiration Date	2028				2032	2028	2031
Funding Intent	⅓ ¢ Water	⅓ ¢ Waste Water	½¢ Streets	¼ ¢ Flood Control	Infrastructure Flood Control	FM Diversion Project	FM Diversion Project
Sales Tax Funding for FM Metro Flood Protection				LIBERTY WE TRUST	LIBERTY LIBERTY	1 ³ / ₄ ¢	

DIVERSION

Flow Chart of Permanent Financing



Cass County
½ Cent Sales
Tax

Sales Tax Revenues Sales Tax Bonds, Open Indenture

LIBERTY LIBERTY

Fargo ½
Cent Sales
Tax

Sales Tax Revenues Sales Tax Bonds, Open Indenture Excess Sales Tax Funds



Allocated Fargo 34 Cent Sales Tax Revenue

Improvement Bonds Issued by CCJWRD

- Credit Enhancement Debt Instrument
 - No Reserve Fund required
 - No Coverage Test requirements
- Uses sales tax funds available after payment of sales tax bonds & use of funds are subordinate to sales tax bonds issued by Cass County and Fargo
- Also used to secure Availability Payments
- Annual assessments are not projected to be needed & only used if sales and use tax funds and Reserve Fund are insufficient

Long-Term Financing

Improvement Bonds (Assessment District)

- CCJWRD will appropriate to the Improvement Bond all of the sales & use tax funds & special assessments (if ever needed) pledged to the payment of the Improvement Bonds
- CCJWRD must prepare and file with the County Auditor of Cass County on or before Feb. 1 of each year a complete statement of the condition & resources of the Bond Fund; in February of each year the Board of County Commissioners of Cass County is required by Section 61-16.1-25 of the North Dakota Century Code to review such statement and determine whether there has been or will likely occur a default in the financial obligations secured by such Bond Fund coming due in the next 13 months; & if such a determination is made, the Board shall pay from the County General Fund, or levy a general property tax upon all taxable property within the County, unlimited as to rate or amount to produce an amount which will be sufficient, along with the funds in the Bond Fund to equal 100% of the principal & interest coming due on the Bonds within the next 12 months

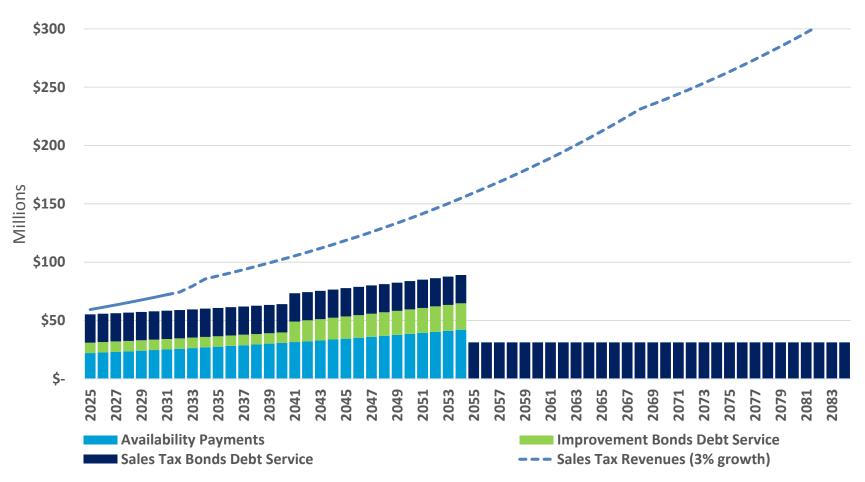


P3 Payment Structure

- Construction Milestone Payments
 - Milestone Payments expected to be funded from state appropriations,
 Sales Tax Bonds and Improvement Bonds
- Availability Payments
 - Financial Plan anticipates long-term P3 financing (debt and equity) of approximately \$400 million
 - Availability Payments commence upon substantial completion for term of Project Agreement (assumed to be 30 years in the Financial Plan), subject to deductions based upon performance
 - Availability Payments secured by special assessments and expected to be funded from sales and use taxes



Long Term Financing – Illustrative Cashflows After Construction

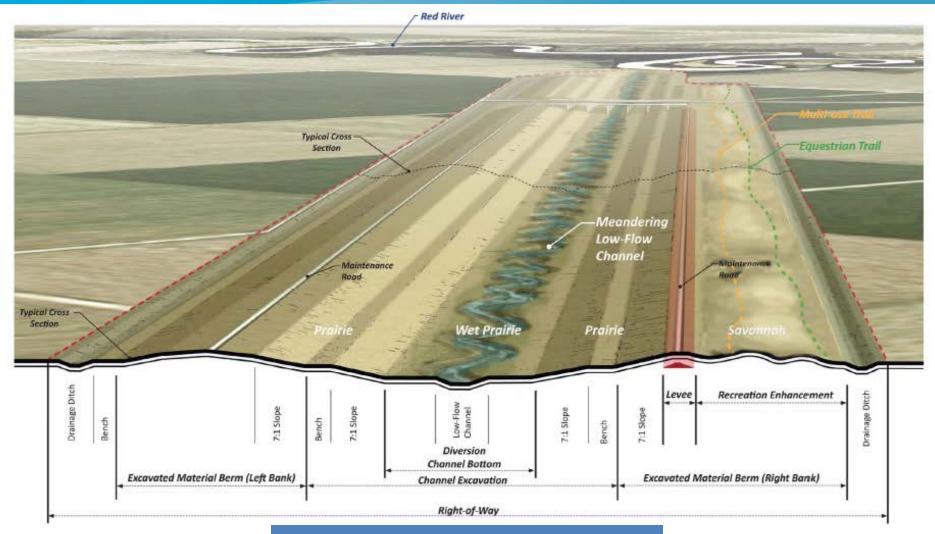






Project Features and Operations

Diversion Channel Cross Section (Downstream End)



Total Width = Approx 1,600 feet

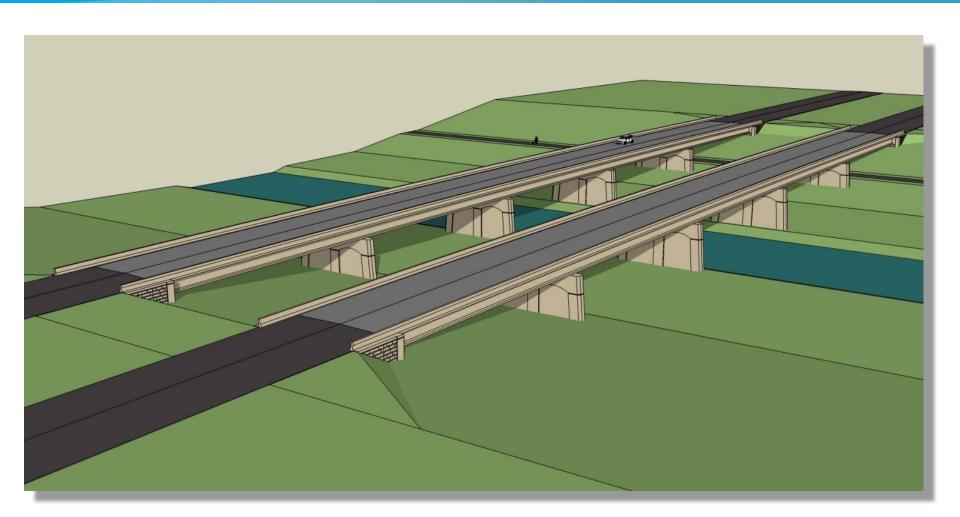


Typical County Bridge





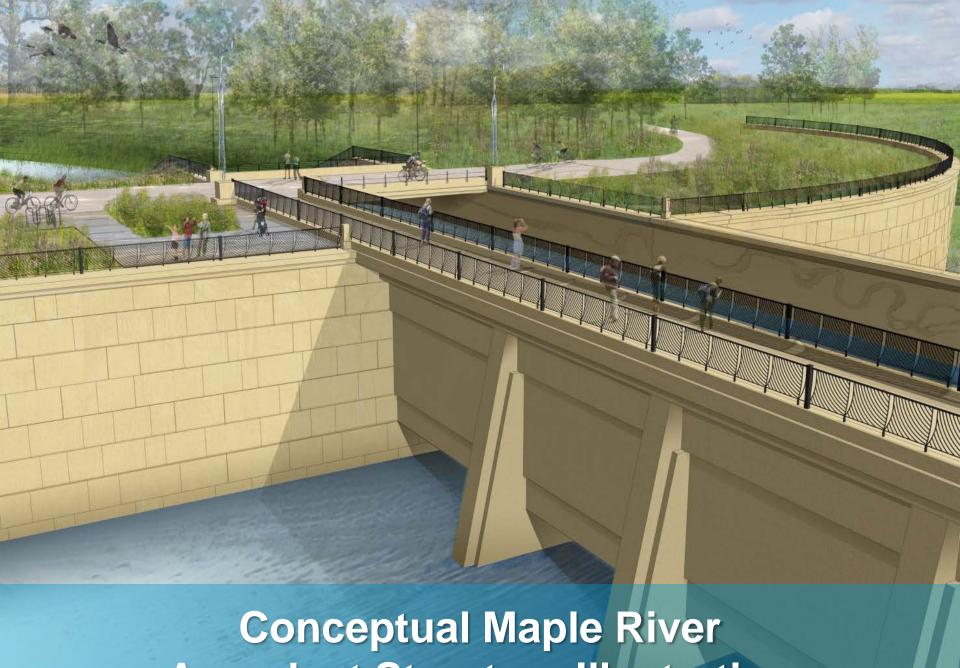
I-29 Bridge Rendering





Maple River Aqueduct





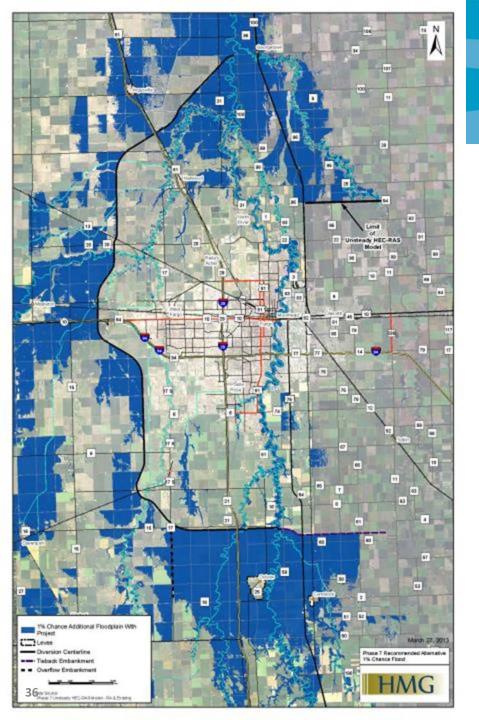
Aqueduct Structure Illustration

Agueduct Control Structure Outlet Structure **Diversion Outlet** Fish Passage Open Inlet Structure Major Roads Overflow Embankment M Tieback Emberkment V In Town Features CHB and Constock Conceptu Rush River Lexee Alignments Inlet Structure Connecting Channel Diversion Channel Municipal Area Lower Rush River Staging Area Inlet Structure Shoupring Disposing Project Maple River Aqueduct & Spillway Sheyenne Diversion Drain 14 Inlet Structure Cass County North Dakota Clay County Minnesota Diversion Channel Wild Rice River Control Structure Sheyenne River Aqueduct & Spillwa Red River of the North Control Structure Diversion Inlet Control Structure Tieback Embankment Connecting Channel Overflow Embankment Wilkin County Richland County Minnesota North Dakota Project Features - April 2014 Fargo Moorhead Metro Area Flood Risk Management

Project Operations

- Diversion Authority "operates" the flood control features of the Project (designed and constructed by USACE)
- P3 Developer receives and conveys floodwaters through the Diversion Channel, which the P3 Developer operates and maintains



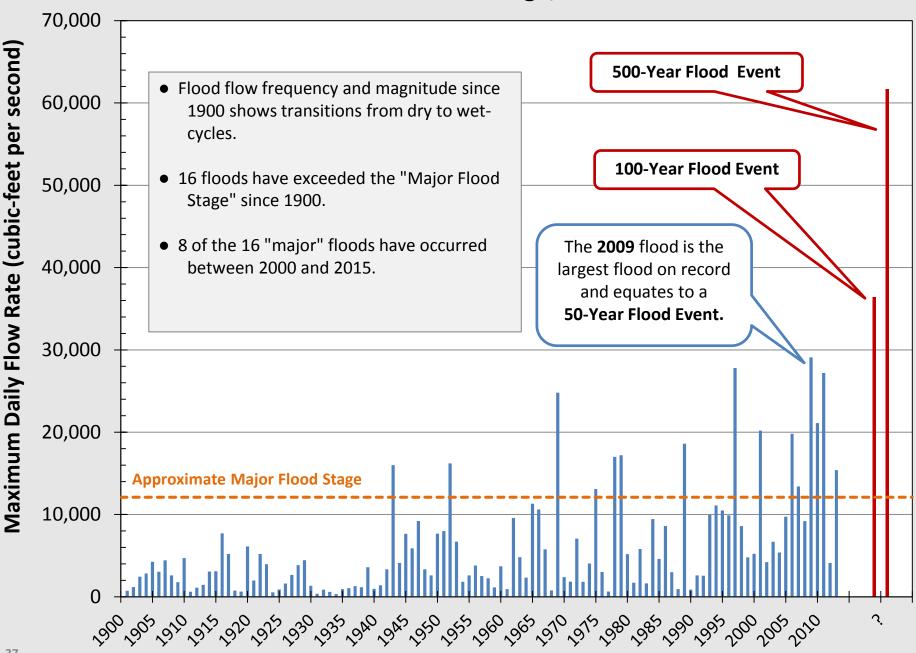


Flood Operation

- Agreement will "define" frequency and size events when Diversion Channel will be used
- Diversion Channel conveys 20,000 cubic feet per second (cfs) in a 100-year flood



Red River of the North at Fargo, North Dakota

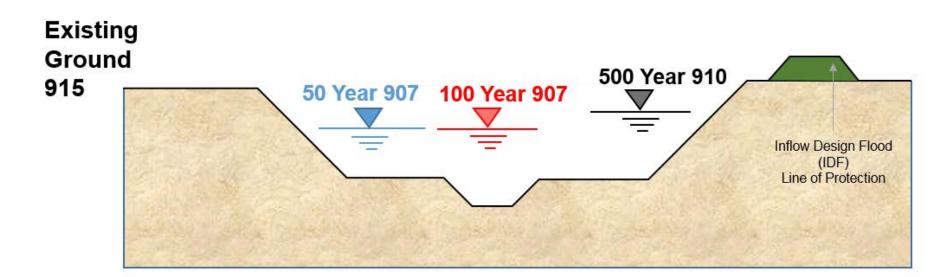


Approximate Water Surface Elevations at Sheyenne River



Note: Excavated

Material not shown



Not To Scale

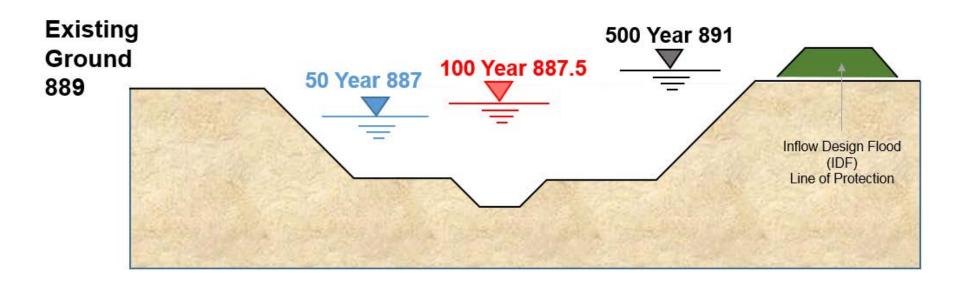


Approximate Water Surface Elevations Upstream I-94



Note: Excavated

Material not shown



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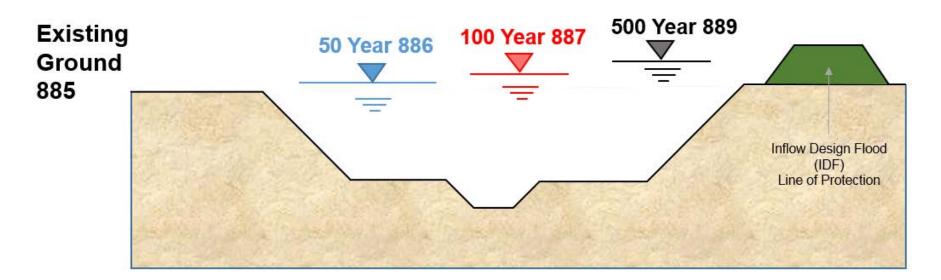


Approximate Water Surface Elevations Upstream I-29



Note: Excavated

Material not shown



Not To Scale





Status of Enabling Actions from September 2015 Notice of Intent

- Federal Appropriation and New Start
 - Received appropriation and new start Feb 9, 2016
 - Requires PPA signing by Aug 31, 2016
- - All counts against USACE dismissed
 - 2 remaining counts require completion of MN EIS
 - Preliminary Injunction remains in place
- **♦ MN EIS**
 - Final EIS completed in May 2016
 - Anticipate "Adequacy Determination" in June/July



Limited Joint Powers Agreement

- ▲ Limited Joint Powers Agreement 2011
 - Created Diversion Authority
 - Terminates on or before execution of PPA with USACE



Joint Powers Agreement (JPA)

- A new agreement that replaces the existing Limited Joint Powers Agreement
- A permanent agreement between "Member Entities"
 - City of Moorhead (scheduled for June 13)
 - City of Fargo (approved June 6)
 - Clay County (approved May 23)
 - Cass County (approved May 16)
 - Cass County Joint Water Resource District (approved May 26)
- JPA adds Executive Director position
 - Chief administrative officer of Diversion Authority
 - Chief purchasing agent of Diversion Authority
 - Chosen on basis of training, experience, executive and administrative qualifications
- Establishes the financial structure, duties, responsibilities, and obligations for the Flood Diversion Project



Sources of Revenue

Project financed from sales and use taxes, grants, donations, and any other funds from Member Entities ("Pledged Revenues")

If Pledged Revenues insufficient: propose sales and use tax increase to voters (Fargo/Cass County) and/or use Improvement District (CCJWRD)



PPA

- Project Partnership Agreement (PPA)
 - Agreement between USACE and Non-Federal Sponsors (Diversion Authority, City of Fargo, City of Moorhead)
- ▶ P3 MOU
 - Sets forth rules & responsibilities of Diversion Authority and USACE with respect to P3 procurement process



Third Party Agreements

Utilities	Townships (all North Dakota)	Counties (all North Dakota)	Water Resource Districts (all North Dakota)	Transportation
Centurylink	Pleasant Township	Cass County	Cass County Joint Water Resource District	ND Department of Transportation
Cass County Electric	Stanley Township		Southeast Cass Water Resource District	BNSF
Minnkota Power	Warren Township		Maple River Water Resource District	Red River Valley & Western Railroad Company
Cass Rural Water	Mapleton Township		Rush River Water Resource District	
Centurylink	Raymond Township		North Cass Water Resource District	
Magellen	Berlin Township	'		_
WAPA	Harwood Township			
Midcontinent	Wiser Township			
Cenex				



Dakota Carrier Network

Xcel Energy

Sprint

AT&T

NuStar Energy

Otter Tail Power Co.

Third Party Agreements

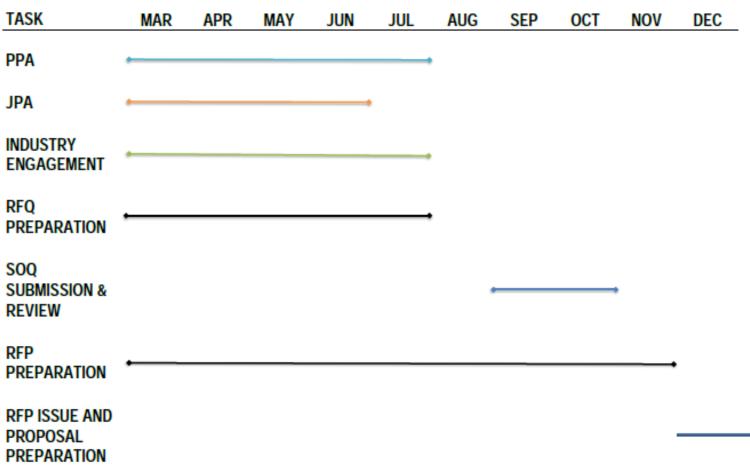
- Status of Agreements
 - Third parties have been contacted and draft agreements are being developed
 - Intend to have these agreements complete by the date the RFP will be issued





Procurement Timeline Overview

2016 PROCUREMENT TIMELINE





Procurement Steps

- Request for Qualifications
 - Being drafted; expected to be issued in late July (after signing of the PPA)
- Statements of Qualifications
 - Due date expected to be September 2016
- Request for Proposals
 - To include ITP, Project Agreement and Technical Requirements; expected to be issued in November/December 2016
- Data Room
 - Will be online as of the date of release of the RFP
- Proposal Responses
 - Due date expected to be Q3 of 2017
- Preferred Proposer selection
 - Expected to be Q3/Q4 of 2017
- Financial Close
 - Expected to be Q1/Q2 of 2018



Key Elements of the RFP Process

- Innovative Technical Concepts (ITCs)
- Project Agreement development
- Dialogue will be regular and important:
 - 1-on-1 meetings
 - Calls on discrete subject matter items, e.g., insurance



More information at www.FMDiversion.com

